New eMaryland Marketplace

Solicitation Training

Review, Addendums & Award



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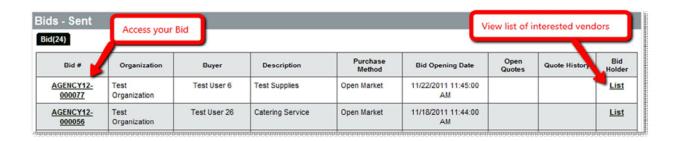


STEP 7: Review online response activity and vendor Q&A.

 From the Navigation tool bar, hover your mouse over <u>Documents</u>, then <u>Bids</u>, and then click <u>Sent</u>.



- The list of currently published solicitations for your Organization will appear.
- Click the link in the **Bid**# column to access your Bid.

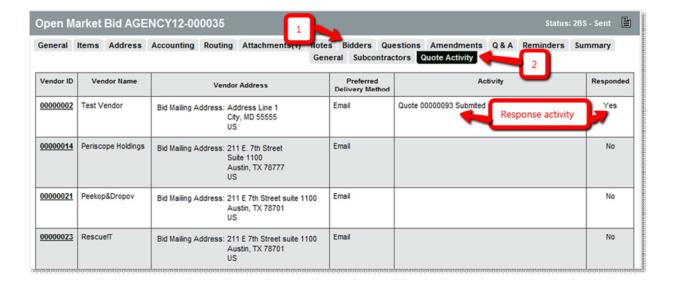


• The **Summary** tab of your Bid will display.





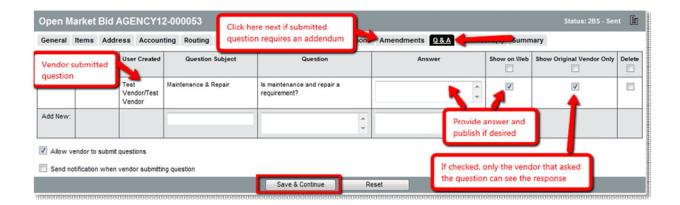
- Click the **Bidders** tab, then the **Quote Activity** tab below it.
- All of the vendors originally notified about the Bid and any other vendors that have acknowledged the Bid will be listed.
- The <u>Activity</u> column will display all electronic response submissions and withdrawals.
- The <u>Responded</u> column will display "Yes" if the vendor currently has a submitted electronic response.



- If you are using the Q&A feature, click the **Q&A** tab.
- If a vendor submitted a question, then you can respond and publish the Q&A.
- If desired, provide an **Answer** to any submitted questions.
- If **Show Original Vendor Only** is checked, only the vendor that submitted the question will see your response.



- If just **Show on Web** is checked, then all vendors will be able to see the Q&A.
- Click Save & Continue.





STEP 8: Create a solicitation amendment / addendum (if necessary).

- First, access your Bid document if you're not already looking at it.
- From the Navigation tool bar, hover your mouse over <u>Documents</u>, then <u>Bids</u>, and then click <u>Sent</u>.



- The list of currently published solicitations for your Organization will appear.
- Click the link in the **Bid#** column to access your Bid.

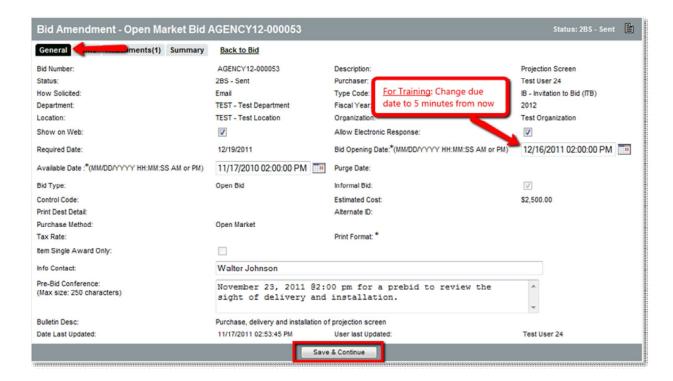


- The **Summary** tab of your Bid will display.
- Click the **Amendments** tab on your Bid document.
- Select <u>Create Bid Amendment</u>.



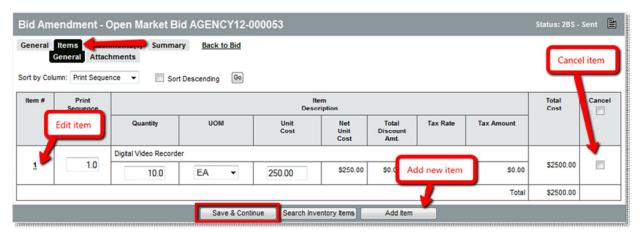


- The **General** tab of a Bid Amendment document will appear.
- The Bid Amendment is a copy of your Bid.
- Changes made to the Bid Amendment are tracked. You can review and apply the list of changes from the <u>Summary</u> tab.
- For Training: Change the **Bid Opening Date** to five (5) minutes from now.
- Click <u>Save & Continue</u>.



- Click the <u>Items</u> tab.
- You can edit, add or delete items just like when originally setting up the Bid document.



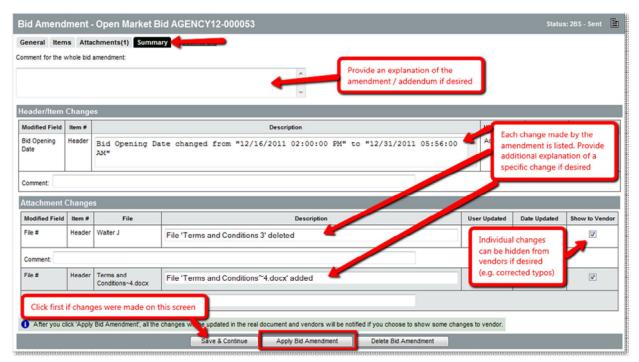


- Click the **Attachments** tab.
- You can edit, add or delete attachments just like when originally setting up the Bid document.



- Click the **Summary** tab.
- If necessary, input an explanation of the amendment in big comment box on the top of the screen.
- Each change that you made to the Bid Amendment is listed and described below.
- Review the list of changes.
- If any changes are made on this screen, click **Save & Continue**.
- To finish the process, click **Apply Bid Amendment**.





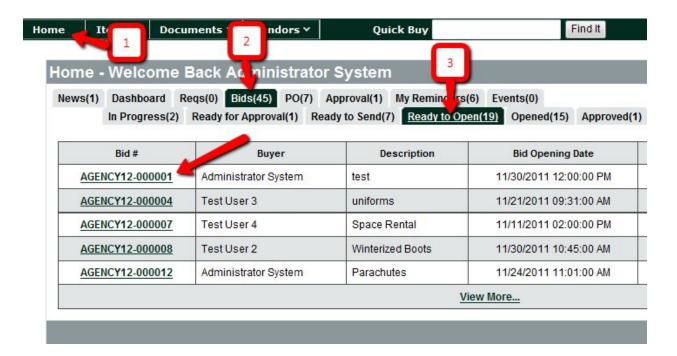
- The **Vendor Notification Result** screen will appear.
- All of the vendors you originally notified, as well as any other vendors that have acknowledged the Bid are notified.
- Click **OK** on the bottom of the screen.





STEP 9: Open the Bid document.

- Click the **Home** link on far left side of the Navigation tool bar.
- Once the Bid Opening Date for your solicitation is reached, the Bid will appear on your
 Home page under <u>Bids</u> -> <u>Ready to Open</u>.
- Click the link to your Bid in the **Bid#** column.



- The **Summary** tab of the Bid document will appear.
- Scroll down to the bottom of the screen.





• Click Open Bid.



- The screen will refresh.
- The status of the document will now be **Opened**.
- Scroll down to the bottom of the screen.



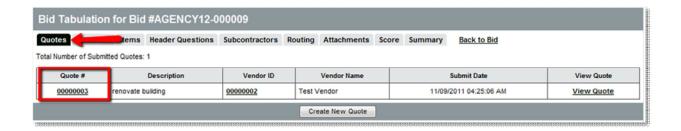
- The remainder of the process will be managed from the **Bid Tabulation (Bid Tab)** document.
- The Bid Tab can always be accessed from the bottom of the **Summary** tab of the Bid.
- Click the **Bid Tab** button.



• The **Quotes** tab Bid Tabulation document will appear.



- If online responses were allowed and have been submitted, the following screen will appear.
- Skip to the Online Responses Step.



- If online responses were NOT allowed, the following screen will appear upon accessing the Bid Tab.
- See the Offline Responses Step.



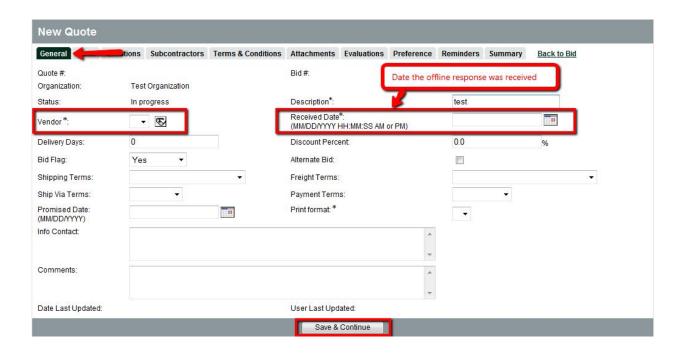


OFFLINE RESPONSES STEP: Create the awarded vendor(s) Quote.

- In order to make and publish an award recommendation, a Quote must be entered in the system for the awarded vendor(s).
- For responses received offline, you will need to enter the Quote on behalf of the vendor once you are ready to award.
- Upon accessing the Bid Tab, click the **Create New Quote** button.



- The **General** tab of the New Quote document will appear.
- Select the vendor that you are entering the Quote for in the **Vendor** field.
 - o All of the vendors you notified will appear in the dropdown box.
 - o If a different vendor will be awarded, you can search for them with the eyeglass icon.
- Input the date the vendor's offline response was received in the **Received Date** field.
- Click Save & Continue.

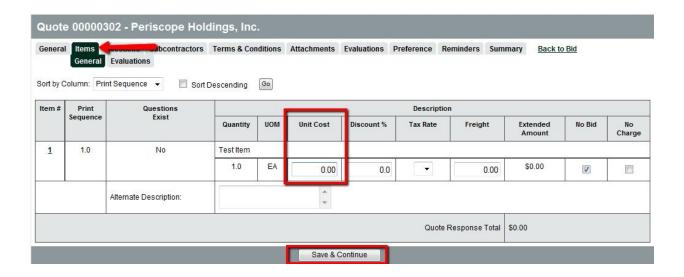




- The screen will refresh.
- A red validation error will appear along the top of the screen.
- There are two remaining steps to complete the process enter the vendor's price quote and accept the Terms & Conditions of the Bid.

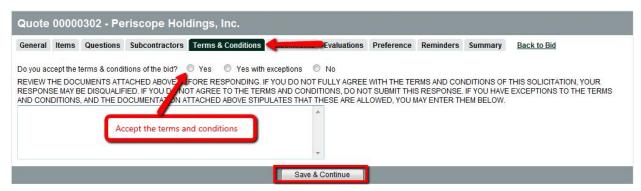


- Click the <u>Items</u> tab.
- Input the vendor's price quote in the **Unit Price** field for each item.
- Click Save & Continue.

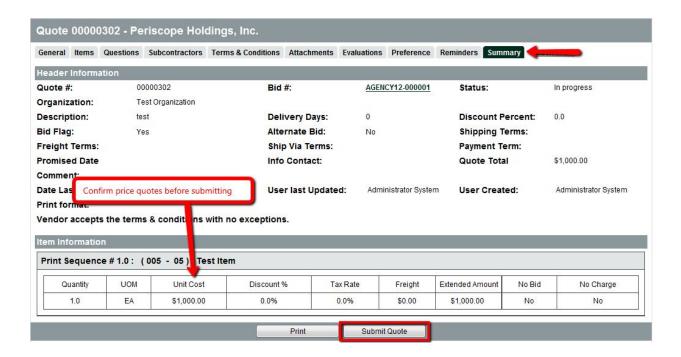


- Click the **Terms & Conditions** tab.
- Click **Yes** if the vendor accepted all of the Terms and Conditions.
- Click Save & Continue.

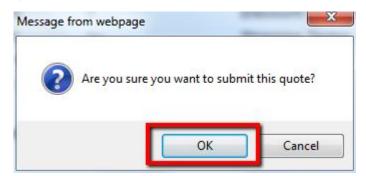




- Lastly, go to the **Summary** tab.
- Review the Quote document.
- Click **Submit Quote** on the bottom of the screen.
- Click **OK** on the pop-up message that appears.







- The screen will refresh.
- Confirm the status of the Quote is "Submitted."
- Click the **Back to Bid** link next to the **Summary** tab.



- The **Summary** tab of the Bid will display.
- Scroll down to the bottom of the screen.



• Click the **Bid Tab** button.





- The **Quotes** tab of the Bid Tabulation document will appear.
- Skip to Step 10.



ONLINE RESPONSES STEP: Review Responses Submitted Online

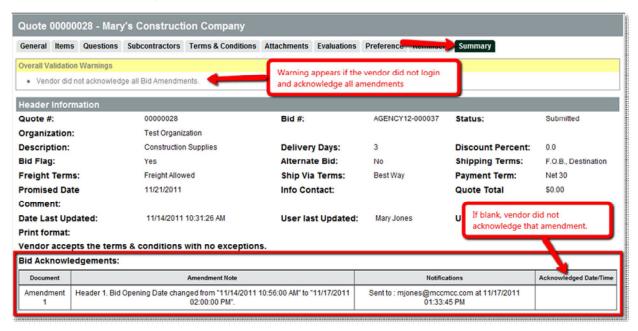
• From the <u>Quotes</u> tab of the Bid Tabulation document, click the link in the <u>Quote#</u> column for the first online response to review.



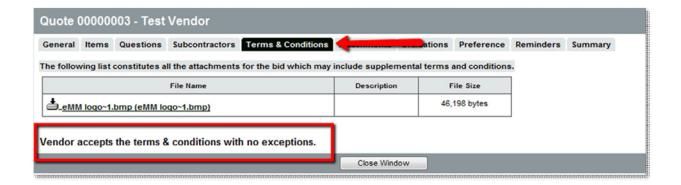
- The **Summary** tab of the vendor's Quote appears.
- Note whether a yellow warning appears. If so, the vendor did not acknowledge all amendments / addendums to the Bid.
- See the table in the <u>Bid Acknowledgements</u> field to see which amendments / addendums the vendor did not acknowledge.
- If they did not acknowledge a major amendment / addendum, then their response may not be valid.

NOTE: For evaluation purposes, the **Summary** tab of each vendor's Quote along with each of their attachments should be reviewed.





• The <u>Terms & Conditions</u> tab displays whether the vendor accepted the terms & conditions of the solicitations, or if they noted any exceptions.

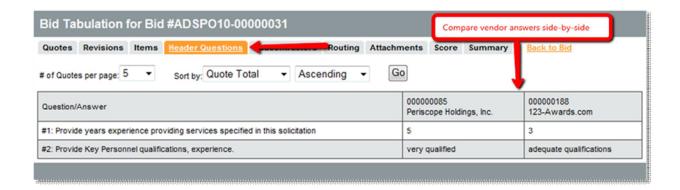


- The <u>Attachments</u> tab displays all of the files the vendor attached. Note whether they have requested any files be confidential. These files will not be displayed to the public.
- Click the link in the **Name** column to download each attachment.
- Once complete, click **Close Window**.



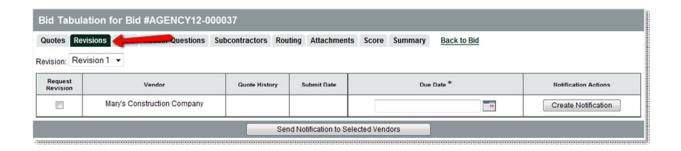


- The Bid Tabulation document will display.
- Click the **Header Questions** tab.
- If you created any Questions on the Bid that the vendors could respond to as part of their Quote, all of the vendors' responses will appear side-by-side allowing you to easily compare them.

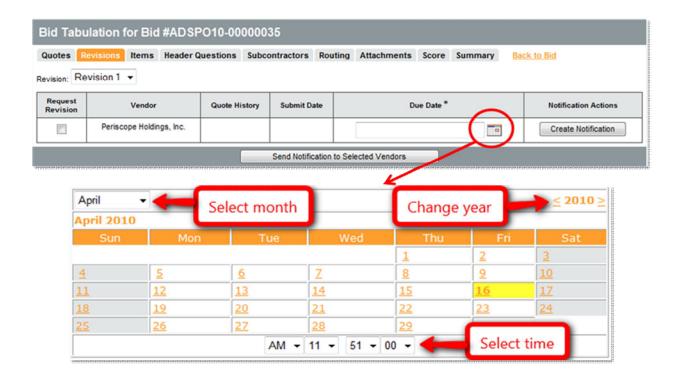


OPTIONAL BID TAB STEPS: Online Response Revisions & Attachments

• If you are allowed to request a revised response from a vendor or vendors, such as a Best and Final Offer (BAFO) or clarification, click the **Revisions** tab.



• First, pick the **<u>Due Date</u>** of the revised response by clicking the Calendar icon.



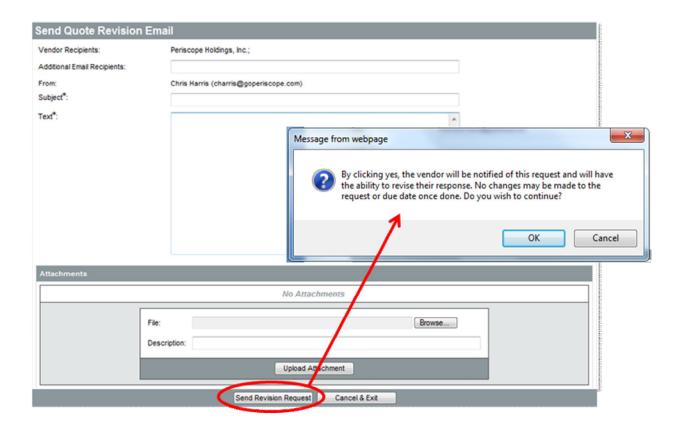
• Next, if you are sending a specific request to each vendor, click the <u>Create Notification</u> button on the far right next to the first vendor.



• If are sending the same request to multiple vendors, click the check box in the **Revision**Request column on the far left, then click **Send Notification to Selected Vendors**.



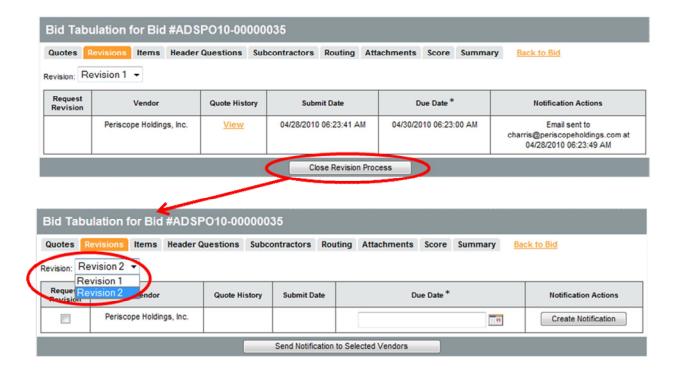
- The **Send Quote Revision Email** screen will appear.
- Fill out the email, including Subject, Text and Attachments below.
- Input your email address into the <u>Additional Email Recipients</u> field to be carbon copied on the email.
- Click **Send Revision Request** on the bottom of the screen.





- If a vendor submits a revised response, it becomes the response that you are able to award. It will have the same number as their original response with "-RX" appended to the end, where X is the number of revisions you requested.
- All previously submitted responses are kept for auditing purposes.
- Once you are ready to review the new responses, click <u>Close Revision Process</u>. Any new responses will appear on the <u>Quotes</u> tab.
- To request another round of revisions, click the next revision number in the **Revision** dropdown box and repeat this process.

NOTE: You must have closed any outstanding revision requests before you can proceed with award.



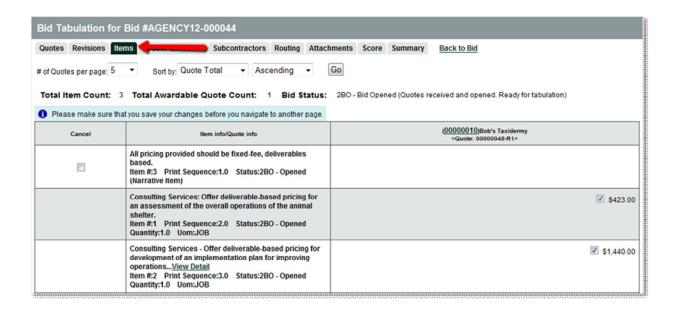
- The <u>Attachments</u> tab on the Bid Tabulation document allows you to attach any files related to the evaluation and award.
- This works the same as previous **Attachments** tabs.





STEP 10: Indicate and Publish Award

 Once you are ready to indicate and publish an award, click the <u>Items</u> tab o the Bid Tabulation document.



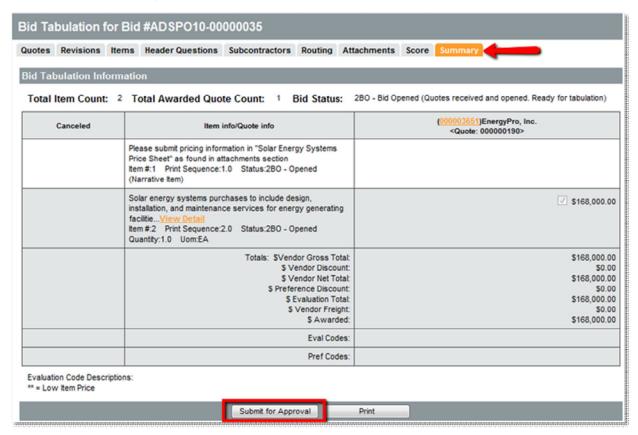
- Once you are ready to indicate and publish an award, click the <u>Items</u> tab o the Bid Tabulation document.
- Each line-item on the solicitation will appear listed. Each vendor's price quote for that line will appear side-by-side next to it.
- Click the check box next to the price quote that will be awarded for each item.
- To award all items to a specific vendor, you can also click the **Award All** button on the bottom of the screen.
- Once done indicating all awards, click **Save & Continue** on the bottom of the scren.



Cancel	Item info/Quote info	(000002850)Independent Energy Group <quote: 000000195=""></quote:>	(000004198)Arizona Solar Concepts <quote: 000000193=""></quote:>	(000001894)American Solar Electric, Inc. <quote: 000000192=""></quote:>	(000003651)EnergyPro, Inc. <quote: 000000190=""></quote:>	(9000005249)Titan Power, Inc. <quote: 000000194=""></quote:>
	Please submit pricing information in "Solar Energy Systems Price Sheet" as found in attachments section Item #:1 Print Sequence:1.0 Status:280 - Opened (Narrative Item)	Vendors				
	Solar energy systems purchases to include design, installation, and maintenance services for energy generating facilitieView Detail Item #:2 Print Sequence:2.0 Status:280 - Opened Quantity:1.0 Uom:EA	Item descrip		\$210,000.00	s168,000.00 Award inc	s165,000.00
	Totals: \$Vendor Gross Total: \$ Vendor Discount: \$ Vendor Net Total: \$ Preference Discount: \$ Evaluation Total: \$ Vendor Freight: \$ Awarded: Eval Codes:		\$0.00 \$0.00 \$400,000.00 \$300,000.00		\$168,000.00 \$0.00 \$168,000.00 \$0.00 \$168,000.00 \$0.00 \$0.00	\$165,000.00 \$0.00 \$165,000.00 \$0.00 \$165,000.00 \$0.00
	Pref Codes:		<u> </u>			
	Award/Unaward All:	Award All Unaward All	Award All Unaward All	Award All Unaward All	Award All Unaward All	Award All Unaward All

- Next, click the **Summary** tab of the Bid Tabulation document.
- Review your award recommendations.
- When ready, click **Submit for Approval**.





- The approval process will work the same as when submitting your Bid.
- If no approvals are required, click **Automatic Approval** and **Save & Continue**.
- Upon doing so, all vendor participants will be emailed as shown below.

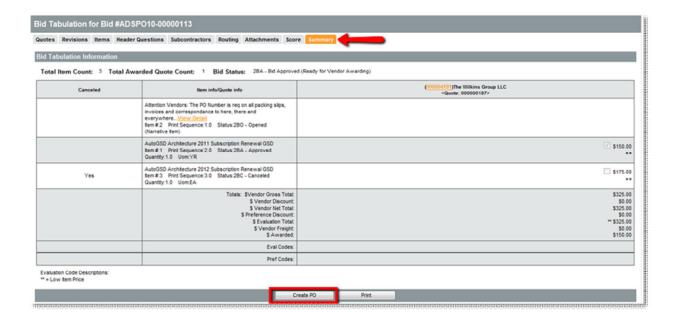
Bid # ADSPO10-00000035 has been awarded
The following vendor(s) have been awarded all or part of the bid:

EnergyPro, Inc.

Thank you for your participation.

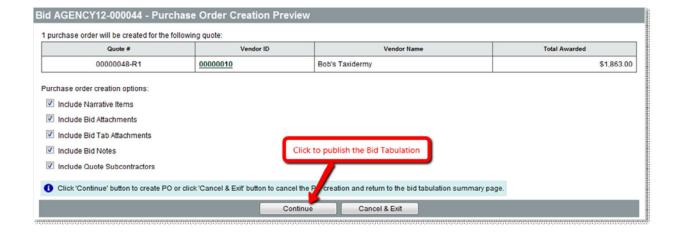


- The **Summary** tab of the Bid Tabulation document will appear.
- To publish the Bid Tabulation document and award, click the <u>Create PO</u> button along the bottom of the screen.



• Finally, click **Continue** on the **Purchase Order Creation Preview** screen that appears.

NOTE: You do NOT need to do to anything with this Purchase Order.





- To view the award publicly, first log out.
- From the Login screen, click the **Contract and Bid Search** link.
- Select **Bids** to search for.
- Search for your Bid and click <u>Find It</u>.
- The results will appear below. The far right column lists which vendors were awarded.



• Upon selecting your Bid, a link to the Bid Tabulation document will be available on the bottom of the screen.

